

Hodge Podge Dealer Application

We're so happy that you want to join our Hodge Podge family! Below is basic information on our booth rentals and FAQ that you may have. If you have any additional questions, please let us know and we would be happy to answer them for you!

Booth Prices:

8 x 16 -- \$175 / month

10 x 12 -- \$160 / month

8 x 10 -- \$110 / month

8 x 8 -- \$90 / month

Commission/Fees:

10% commission is taken on all sales. There is an additional 3% fee on credit card sales. We do our best to encourage customers to use cash or checks when possible, especially on high ticket items.

Booth Contract:

We do not require a booth rental contract, however, we encourage our dealers to commit to at least 3 months of renting. It takes time to find your niche and build up your business. If for any reason you decide to leave, we require a 30 day notice in writing.

Deposit:

A 50% deposit is required in order to reserve a booth space. That deposit will be credited to your first month's rent.

Marketing:

We post regularly on Facebook, Twitter, Instagram, and Google+, and list items weekly on Craigslist *free of charge to our dealers*. We advertise in the MTM Shopper each month, and we run newspaper ads when we have a special event. We want to see you be a successful seller, and we know that part of that is through advertisement!

Frequently Asked Questions:

What are Hodge Podge's hours?

We are open Tuesday - Saturday, 10 am to 5 pm and Sunday, 12:00 pm to 5:00 pm. We are only closed on Mondays.

When is rent due? When do I get paid?

Dealers are paid *and* rent is due on the 1st of each month.

How do you keep track of sales?

You will create a three or four digit code for your booth. Then, you will write that code on all of your price tags. When a customer brings an item up to the register, we will write your code and the item description on the invoice -- this is how we keep track of the items you sell, and how you get paid!

How do I know when I've sold something?

We keep notebooks up at the front counter that will have a page with all the tags of the items you've sold. You can check your page at any time. We will also call you if a large item (like a piece of furniture) sells.

What if a customer wants a discount on my item?

We do not discount on any items under \$50.00. If someone would like a discount on an item in your booth that is over \$50.00, we will call you to get your approval. Then, you can accept or reject the offer.

When is the best time to work on my booth?

The best time to work on your booth is during the week because the weekends are our busiest sale times. However, we know that a majority of our dealers have other obligations that would require them to work on their booths during the weekend -- and that's ok! We simply ask that you are conscientious of the customers in the store and keep all aisles clear and safe. We also recommend parking at the back door(s) to unload any large items -- this helps keep the front door clear for customers.

What kind of items can I sell at Hodge Podge?

We recommend items like collectibles, painted furniture, antiques, vintage items, decor, pottery, and art. We discourage flea market type items, and items like stuffed animals, guns, pornography, alcohol, tobacco, feathered and extinct animal taxidermy, etc. At this time, we are not accepting any dealers who sell used clothing because we have two clothing dealers.



Dealer Application:

Name(s): _____ Date: _____

Phone: _____ Email address: _____

Address: _____

Which booth size would you prefer? _____

Preferred booth code? _____

When would you like to join us? _____

Have you ever been a dealer before? If yes, when and where? _____

What kind of items do you plan to sell in your booth? _____

Do you have any social media accounts for your business? If so, please list. (A blog, Facebook, Instagram, Twitter, etc. This is not required, but is a helpful tool for selling your items.)
